



Industrial Global Sales

Your Worldwide Provider of Fluid Conveyance Products



IGS Distributor Newsletter

United Sales & Services New Aeroquip Affiliate

May 2008

Bon bini na United Sales & Services na Curacao!



Mr. John Reyes welcomes you to the New Store of United Sales & Services

Willemstad, Curacao has a new resident since late March 2008 that is positioning itself to be as popular as the local tourist attractions. United Sales & Services (S&S) has been recently appointed as affiliate for Aeroquip® hoses and fittings in Curacao supplied by Eaton Hydraulics through Industrial Global Sales (IGS) and local customers are taking notice.

Taking care of customers right the first time, will ensure to have them back. Having the hose shop properly stocked is key to support this objective. In that sense Mr. Leo Lemmens who in addition to his post as the General

Manager, shouldered the responsibility of setting up the Aeroquip hose center which will have the ability to assemble a wide range of hydraulic and industrial hoses following the most strict standard procedures to assure a successful performance during operation.

At United Sales & Services customers can see a large inventory of Aeroquip® products of over 800 sku and other lines of Fluid Power products supplied by IGS aimed to serve their needs in the best conditions. Local competitors will soon notice that United Sales & Services will take care of their customer as well.

Well-established as a Hose and Fittings source, United Sales & Services will be underpinned by the long experience of its parent company Retraco -also Aeroquip® affiliate for Aruba, and will market hose and fittings assemblies to the marine, automotive, construction and oil industry.

Local customers will soon become familiar with United Sales & Services to find out what Aeroquip® hoses is all about. With the support from IGS, United Sales & Services will also distribute other recognized brands of Fluid Power specialties. The family of Industrial Global Sales wishes United Sales & Services a successful operation.

....un gran éksito!



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